# Touch Instinct

superb mobile applications

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# GeoPoly

- Mobile geolocation game
- Foursquare + Farmville + Monopoly
- Freemium monetization
- 20000 installs
- 1<sup>st</sup> place at Startup Weekend, 2<sup>nd</sup> place and Harvest

## Mistakes we've learned

- We had no professional game designer
- Try publisher or die alone :)
- Promotion is everything
- Mobile ads are not working at all
- But we still believe in success and keep trying

# Other geolocation games

- MyTown [Abandoned, but profitable]
- MyTown 2 [More FarmVille-like]
- Shadow Cities [Raised \$2.5M]
- Foursquare [\$600M Valuation]
- Altergeo [Raised \$5M]
- Gowalla [Raised \$10M]
- Others... (TapCity, OTW, foursqWar, TurfWars)

## What works and what doesn't?

#### Works:

- Simple gameplay (foursquare)
- Detached from location gameplay (MyTown)
- Good game mechanics (GeoLocation is just a feature)

#### What doesn't:

- Neediness to perform physical movement
- Hi dependability from location
- Bad places API (still no perfect solution)

# Is there place for something new?

- Yes!
- More game-like experience
- More seamless geolocation integration
- More MMORPG experience
- Big chances for big social companies
- Hurry up, we are also working on it;)

### Behind the line

- What we've got:
  - Mobile experience
  - Geolocation experience
  - Gamification experience
  - Awesome team
  - Good PR

### Touch Instinct

- Superb mobile applications development
- Unique cross platform approach
- When you order application for all platforms (iOS, Android, WP7) you save up to 40%!
- We help you with promotion
- We love apps we do!



# Coin Keeper

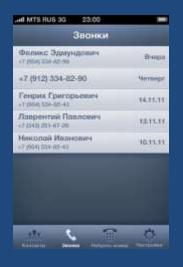
- Customer: i-Free
- 1<sup>st</sup> Top Finance (Russia)
- 2<sup>nd</sup> Top Paid (Russia)
- 3<sup>rd</sup> Top Grossing (Russia)
- 5<sup>th</sup> Top Finance US!
- Average 4.5 stars
- Still growing!
- People love it ©



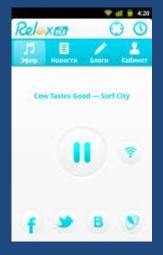
#### Promo



Telephony



Radio



Trading



**Finance** 





Games





# Thank you!

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